

Lou-MS Locksmith Association

32 MacArthur Drive
Alexandria, LA 71303



**Louisiana-Mississippi
Locksmith Association**

March 20th – March 22nd, 2014

Held At:

Radisson Baton Rouge
2445 South Acadian Thruway
Baton Rouge, LA 70808
225.236.4000

**ANNUAL SPRING CONVENTION
AND VENDOR TRADE SHOW**

THURSDAY, MARCH 20, 2014

Check-in
 (Be sure to make your reservations
 by February 24th and mention you are with
 Lou-Miss to receive the special room rates.)

- 3:00-4:00 Board Meeting
 4:30 Pre-Registration Table Opens
 5:00-7:00 Meet & Greet at the Hotel Bar

FRIDAY, MARCH 21, 2014

- 8:00 On-Site Registration Table Opens
 Goody bags will be available at the registration
 table for all Convention registrants.
 8:30-5:00 Classes in Tiger Den, Bistro and Tiger II Rooms
 Lunch provided by Lou-MS 12:30 – 1:00
 5:30-9:30 Vendor Show and Dinner Buffet
 The Buffet Dinner is FREE to all Convention registrants.
 A nominal fee will be charged to those attending the
 Vendor Show but not registered with the Convention.
 The venue is a banquet room with tables and chairs not
 only to eat, but also to stay and enjoy.
 Many great door prizes will be awarded during the
 Vendor Show. Prizes will be announced every 15-30
 minutes.

SATURDAY, MARCH 22, 2014

- 7:30-8:30 Lou-Miss General Membership Meeting
 (Be sure you are current on dues if you wish to attend
 and vote. There are several planned issues up for a vote.)
 8:00 On-Site Registration Table Opens
 9:00-5:30 Classes in Tiger Den, Bistro, and Tiger II Rooms
 Lunch provided by Lou-MS 1:00-1:30

#AA001 - KeyMark x4 Certification Class

The course covers the design and operation of KeyMark interchangeable cores. Students will have an opportunity to fill out a cylinder pinning sheet and pin a small format interchangeable core. The use of machines, tools, lubrication, product line, features and sales benefits, and information on where and when to sell KeyMark, contract review, and Service Center Requirements will also be covered.

Date: Friday, March 21st
 Class Time: 8:30am – 12:30pm
 Instructor: Guy Robinson of Assa Abloy
 Number of CE Units: 4

#AA002 - Unlocking the Mystery of Electrified Hardware

This course covers the components of electrified systems and the terminology used. There will be hands-on training during the course.

Date: Friday, March 21st
 Class Time: 8:30am – 12:30pm
 Instructor: Kris Caldwell of Assa Abloy
 Number of CE Units: 4

#AA003 - Doors and Architectural Hardware

This course includes a review of the door openings industry including a basic overview of architectural hardware components. Also, includes a comprehensive educational program focused on building codes as they relate to doors and hardware. Plus a general overview of hollow metal door and frame types, nomenclature, applications and hinges.

Date: Friday, March 21st
 Class Time: 1:00pm – 5:00pm
 Instructor: Guy Robinson of Assa Abloy
 Number of CE Units: 4

#FM001 - Plan Review Course

Locksmith qualifiers are required to take this course once every three years.

This class is offer by the Louisiana State Fire Marshal's Office at no charge to anyone who wishes to attend.

Date: Friday, March 21st
 Class Time: 1:00pm – 5:00pm
 Instructor: Michael McLean
 Number of CE Units: 4

#LM001 – Lockmasters Domestic Automotive

This class covers domestic lock identification, lock removal, service procedures and more. Starting from 1994, an in depth instruction with all variations of GM 10-Cut systems are covered as well as Chrysler 7& 8-Cut systems. Instruction and use of proper tools including force tools, ignition picks, Vats interrogators and many other tools of the trade. Hands on usage of some tools. Basic transponder programming overview of GM, Ford and Chrysler included. Basic knowledge of domestic auto up to 1994 including GM 6-Cut lock systems, Ford & Chrysler pin tumbler systems is recommended.

Date: Friday, March 21st
 Class Time: 8:30am – 5:00pm
 Instructor: Jeff Cooper
 Number of CE Units: 8

#B012 - Life Safety Codes w/ ADA

This is a must class for the Locksmith/security professional of the 21st Century. The areas covered will include the new International Building Code, IBC 2006 Chapters 3, 4, 10, & 11. The National Fire Protection Association, NFPA 80, NFPA 101, Underwriters Laboratories product listings, and ADA Act. Each student will leave with a clear understanding of how the building and fire codes work. Each student will receive a manual for a future reference guide. *The information presented will be useful in preparing for PRP section L-07.* **PRP Section L-07 will be offered after class ALOA Members - \$20.00 & Non-Members - \$25.00. Lab Fee \$45.00 for the class manual.**

Date: Saturday, March 22nd
 Class Time: 9:00am – 5:30pm
 Instructor: Grey R. "Woody" Woodyear, CPL of ALOA
 Number of CE Units: 8

#AA004 - How to Increase Your Customer Base

The course covers the necessary skills to increase your customer base including selling techniques, building business relationships, and dealing with a variety of personalities in the work environment.

Date: Saturday, March 22nd
 Class Time: 9:00am – 5:30pm
 Instructor: Guy Robinson of Assa Abloy
 Number of CE Units: 8

#LM002 – Lockmasters Key Generation

This course offers the student an exciting opportunity to learn the skills needed to generate an automotive key. The extended hands-on portion of the class includes a wide variety of tools that will enable the student to experience success and gain confidence. Learn to sight-read keys, use scopes to read wafers, impression, proper use of Determinators, Kobra readers, AccuReaders, progressioning, keys by code and much, much more! This course is recommended for the locksmith who wishes to expand into automotive locksmithing, or learn how to better exploit their key generation skills.

Date: Saturday, March 22nd
 Class Time: 9:00 – 5:30
 Number of CE Units: 8
 Instructor: Jeff Cooper

The purpose of our association is to promote and further the interests of the locksmith industry in Louisiana and Mississippi by education and fellowship among members.

Two Levels of Membership:

ACTIVE REGULAR MEMBERS – Individual is activity engaged in the locksmith industry and who are at least 18 years of age and have at least two years locksmith experience.

APPRENTICE MEMBERSHIP: Individuals who are at least 16 years of age and meet the eligibility requirements of active members, except age and experience. They have no voting rights and cannot hold office in the organization. They will automatically become an active member when all eligibility requirements are met.

Price: \$75 (\$60 membership fee/\$15 application Fee)

Applications will be available at the Convention. To have an application mailed (US Postal) or Emailed call Glynn Hinton at (985) 641-4605 or email at: hinlock@aol.com